

## Wouldn't it be nice to fix a business critical issue before it happens?

Your organisation depends on you for your decisions. Our new BAM (Business Activity Monitoring) tool puts organizations in the driving seat by giving decision makers 'instant insight' to business critical information, enabling them to prevent problems before they occur.

Unlike traditional real-time monitoring, our BAM tool is designed to provide organizations with real-time access to critical business performance indicators, improving speed and effectiveness of business operations. The tool achieves this by drawing information from multiple application sources through **automating processes, alert messaging, report auto-delivery and processing of incoming e-mails** enabling you to focus on your customers.

### Benefit from:

- » Elimination of manual tasks and human error
- » Early detection of problems
- » Targeted information delivery
- » Fewer Errors
- » Less Delays
- » Invisible Assistant

### Some of our clients are already experiencing the advantages of BAM

*"BAM has released our managers from the tedium of reviewing daily reports searching for anomalies. We anticipate instead of react"* (Richard Whaley, CEO, SoftwareSource)

*"BAM bridges the gap between disordered enterprise data and valuable business intelligence. It has solved our former limitations to converge and deliver information to us and to our customers."* (John Lutz, Director of Sales, Davidson Oil)

*"BAM saves us the effort of manually checking to see if activities have or have not happened. With BAM, we receive just the information we need – when we need it – to do our jobs better."* (Karen Ramey, Dir of National Sales, Infinite Media)

In order to find out how your organisation can stay one step ahead of your competitors please contact us either via the online

registration form or simply call us.

Register by calling or completing the '[on-line registration](#)'



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### **Your CRM challenge**

The reason for a customer-centric business strategy is strengthening and deepening customer relationships to increase loyalty and hence customer value. To accomplish this, an organization must truly understand the needs of its existing customer base, paying attention to the customers' needs.

### **Do you know your customer?**

- » Do your customers perceive you as a relevant player?
- » Can you leverage your current customer base through effective up-selling, cross-selling and loyalty?
- » Are your customers committed to the solutions you provide?
- » Are your Customer Relationship Management (CRM) operations profitable?

If your answer is "No" to one or more of the issues mentioned above, then there is an easy way out. – The Exact Solution

### **Your benefits with Exact**

- » Seamlessly integrated front and back office administration
- » allows customer information to be effortlessly shared throughout your worldwide organization.
- » Integration of all your business processes will strengthen and extend customer reach.

For further information how Exact can meet your CRM needs and add value or for info about our other solutions, contact us either via the on-line registration form or simply call us.

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## What is the secret ingredient of a great food business?



### Exact. Why settle for anything else.

The food and beverage processing industry is undergoing massive change. Legislative requirements around food safety and waste management, as well as the pressure from major retailers for electronic trading, are driving many companies to re-examine their supply chain business processes. Already operating on wafer-thin margins, companies need to implement systems that deliver increased profitability through flexible production methods, advanced product management and the seamless integration of suppliers and buyers in the supply chain.

Exact Software's comprehensive software solution specifically designed for the food and beverage processing industry integrates all areas of your business with one affordable, flexible and multifunctional solution which monitors the entire supply chain.

Register for a free consulting day by calling or completing the '[on-line registration](#)'

Here are some reasons why some of our clients are already working with this solution

#### **Quality Management meets your food safety demands and regulations**

- » Integrate HACCP and industry specific compliance
- » Reduce errors and waste
- » Ensure product quality and consistency

#### **Simplify your business processes by doing business electronically**

- » Provide SSCC standard compliance assurance
- » Create unique coding for shipping units

- » Track and trace order status, batches and product lots
- » Provide real time delivery estimates
- » Profit from Electronic Data Interchange

**Reduce waste by efficient warehouse management**

- » Improve product handling
- » Reduce picking errors by immediately indicating incorrect scans
- » Enable centralised warehouses to optimise production

**Improve operational performance and reduce costs  
by only entering data once**

- » Monitor the goods you create from raw ingredients to the finished product through to delivery
- » Enter data only once and access it from anywhere in the organisation
- » Provide accurate reporting of all phases of your business
- » Resume normal operations faster after an incident
- » Simplify, expedite and decrease the cost of product recalls



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## Every moment of our production process is transparent

Exact Globe enables you to direct the production process centrally. The information system monitors planning, production and stock, regardless of whether you make to order, contract out sub-processes, or work with various Bills of Material and production scenarios.

Exact Globe links and stores all information in a single central database – from purchasing and logistics to cost price calculation and MRP. Orders are automatically processed in your logistic and financial accounts. Reports are based on current, complete information.

Added tools, such as the Exact Product Configurator, the Microsoft Excel Add-in, tracking & tracing functions and warehousing and barcode scanning offer you additional flexibility to adapt the system to your situation

### Here are some distinct advantages of Exact Globe for Manufacturing:

- » All departments work with a single integrated information system.
- » Production directly linked to logistic and financial accounts.
- » Manage multiple locations, accounts and warehouses with a single system.
- » Work closely with your clients and supply chain partners (CRM, SCM).
- » "Tracking and tracing" functions prepare you for General Food Law (GFL).
- » Estimate your stock in real-time.
- » Forecasting based on complete production data.
- » Consistently choose the most favorable situation for production and cost price.
- » Create security levels, roles and rights for employees.
- » Use the MS Excel Add-in for importing and exporting data.
- » Use the Exact Product Configurator for new versions.
- » Link the production planning to the registration of work and leave hours (HRM).



Exact Globe automates your entire production process, including the logistic and financial accounts. Company information is in real-time and centrally available. It increases the quality of your

planning and management information, while reducing costs and the number of steps required.

Register by calling or completing the '[on-line registration](#)'

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